

Assume Success

As a master coach, you are called to step into masterful vision. One of the ways to put master vision into practice is to *assume success*. Don't head *toward* success, but come *from* it. Throw your consciousness into *already* success, and you'll play the most fun and productive game in town.

A former car salesman told me that he was trained to adopt the attitude of "the assumed close." He imagined that his customer was going to buy the car before they even sat down to negotiate. Not every customer bought a car, but the salesman sold more cars than he would have if he had held the attitude of a *maybe* close rather than an *assumed* close.

Anything you can imagine is already so. At this very moment there is *already* a reality in which your business is the ultimate success you can imagine; and/or you are with your perfect partner; and/or the world is at peace and all people are well fed. If you can imagine it, God can do it. In fact, God has already done it. *You* have already done it. The only reason you don't realize that you have already done it and you already have it is that you are looking elsewhere. Quit looking where your goal is not, and start looking where it is, and you will realize it *already is*.

A Course in Miracles tells us, "A happy outcome to all things is sure." The line from the movie, *The Best Exotic Marigold Hotel* echoes this truth: "Everything works out in the end. If it hasn't worked out, it's not the end." If you are striving, worried, or struggling with an issue, how would you feel differently if you knew that this was absolutely going to work out? How would you feel differently if you knew this had *already* worked out?

I had a fascinating dream in which Dee's sister had broken up with a guy she loved and planned to marry. She was heartbroken. In the dream I was seeing her life from a point several years after the breakup. During that time she had met another man, married, and she was very happy. In the dream I told her, "I know what is going to happen. You are going to meet someone and be very happy. You have to trust me. You have to believe me."

When I awoke I considered that this is exactly the knowledge and view that God, or our angels or guides have toward us. They see us worrying or struggling, and they absolutely know our situation is going to work out. They are telling us, "This

is going to turn out great. You have to trust me. You have to believe me.” If we can trust and believe them, we will find deep immediate peace and accelerate the manifestation of our goal.

Since this is an advanced course, we cannot stop with physical manifestation. That’s fun and important, but ultimately it is the experience of inner peace that we crave more than anything in the outer world. *A Course in Miracles* asks us to remember, “The peace of God is my only goal.” When working on your own consciousness or coaching a client, remember that more than anything else you and they want inner peace. The only reason we want anything in the outer world is because we believe it will bring us happiness, or peace, two aspects of the same jewel. You know well by now that simply getting stuff does not guarantee peace. Only the choice to value peace above all else yields real peace. Go for the outer stuff if you feel so moved, but let your attitude in going for it be as happy as the happiness you expect the thing will bring you.

The ultimate assumed success is spiritual awareness—the recognition that God is present right where you stand, that you are imbued with all the attributes of God, created perfect, and that love and all-sufficiency are the nature of creation. When you assume such ultimate success, you have it all. Then everything you do becomes an adventure in appreciation, celebration, and masterful creation.

Exercise:

1. What issue are you worrying about, struggling with, or striving to make happen?

2. How would you feel differently if you knew this situation will work out perfectly for everyone concerned?

Take a moment now to close your eyes and feel into the place inside you where this has already worked out perfectly.

3. How would you be acting differently if you knew this would work out perfectly?

The next time you have to act in relation to this issue, act like the person who knows this will work out.

Affirm:

A happy outcome to all things is sure.

I can relax and proceed with faith and vision.

Grace provides me with consistent blessings, and I am grateful.